



03041008

OMMISSION

Washington, D.C. 20549

ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

OMB APPROVAL

OMB Number. 3235-0123

Expires: September 30, 1998

Estimated average burden hours per response . . . 12.00

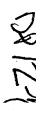
> SEC FILE NUMBER **8** 20747

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING		AND ENDING	September 30, 2003
	MM/DD/YY		MM/DD/YY
A. RE	GISTRANT IDENTIF	CATION	
NAME OF BROKER-DEALER:			
Cape Securities, Inc.			OFFICIAL USE ONLY
J. T. W. Pace, President ADDRESS OF PRINCIPAL PLACE OF BUS	SINTESS: (Do not use P.O.	Pov No mo	FIRM ID. NO.
720 New Bridge St., PO Box 1180	SINESS. (DO HOL USE P.O.		
	(No. and Street)	RECEIVED CONTRACTOR 1881	
Jacksonville	NC	Z BZ	28541-1180
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF F	PERSON TO CONTACT II	N REGARD TO TH	IS REPORT
J. T. W. Pace, President		((910) 347-1234
			(Area Code — Telephone No.)
B. AC	COUNTANT IDENTI	FICATION	
INDEPENDENT PUBLIC ACCOUNTANT	whose opinion is contained	in this Report*	•
Thompson, Brown and Company			
	ame — if individual, state last, first, m	iiddle name)	
231 New Bridge St., PO Box 1186	Jacksonville	NC	28541-1186
(Address)	(Ciry)	(State)	Zip Code)
CHECK ONE: Certified Public Accountant			PROCESSED
☐ Public Accountant ☐ Accountant not resident in Unite	ed States or any of its posse	essions.	DEC 23 2003
	FOR OFFICIAL USE ON	Υ	THOMSON FINANCIAL
			FILMIAGE

^{*}Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).



OATH OR AFFIRMATION

1.	J. T. W. Pace, swear (or affirm) that, to the
best o	f my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of
	Cape Securities, Inc, as of
S	eptember 30 , 19 2003, are true and correct. I further swear (or affirm) that neither the company
nor a	ny partner, proprietor, principal officer or director has any proprietary interest in any account classified soley as that of comer, except as follows:
	2 Signature
	O President
NAN JEA	Title
ON COU	Commission Expines 4/20/2008
	report** contains (check all applicable boxes):
	(a) Facing page.
	(b) Statement of Financial Condition.
	(c) Statement of Income (Loss). (d) Statement of Changes in Final Condition. Cash Flows.
区 区	(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
	(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
X	(g) Computation of Net Capital
X	(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
X	(i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
X	(j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the
	Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
	(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of con-
	solidation.
X	(1) An Oath or Affirmation.
	(m) A copy of the SIPC Supplemental Report.
X	(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit. (o) Independent Auditors' Report on Internal Control required by SEC Rule 17a-5 for a Broker Dealer claiming Exemption from SEC Rule 15c3-3.
**}	For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

CAPE SECURITIES, INC. JACKSONVILLE, NORTH CAROLINA AUDITORS' REPORT

For The Year Ended September 30, 2003

Cape Securities, Inc. Jacksonville, North Carolina September 30, 2003

Table of Contents

Independent Auditors' Report		Page 1
<u>Exhibits</u>	Financial Statements	
A	Statement of Financial Condition	2
В	Statement of Income	3
С .	Statement of Changes in Stockholder's Equity	4
D	Statement of Changes in Subordinated Borrowing	5
E	Statement of Cash Flows	6
Notes	Notes to Financial Statements	7-12
<u>Schedules</u>	Supplementary Information	
1	Computation on Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission	13-14
2	Computation for Determination of Reserve Requirements Under Rule 15c3-3 of the Securities and Exchange Commission	15
3	Information Related to Possession or Control Requirements Under Rule 15c3-3 of the Securities and Exchange Commission	16
Additional Report		
	port on Internal Control Structure Required by Rule 17a-5	17-19

THOMPSON, BROWN AND COMPANY CERTIFIED PUBLIC ACCOUNTANTS

231 New Bridge Street
Post Office Box 1186
Jacksonville, North Carolina 28541-1186
(910) 347-1704

Independent Auditors' Report

Officers and Directors
Cape Securities, Inc.
Jacksonville, North Carolina

We have audited the accompanying statement of financial condition of Cape Securities, Inc. (the Company) as of September 30, 2003, and the related statements of income, changes in stockholder's equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes, examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Cape Securities, Inc. at September 30, 2003, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules 1, 2, and 3 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 of the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

THOMPSON, BROWN AND COMPANY

Certified Public Accountant

November 5, 2003

Cape Securities, Inc. Jacksonville, North Carolina Statement of Financial Condition September 30, 2003

Assets:	
Cash (Note 2)	\$ 20,276
Cash segregated under federal and other regulations (Note 3)	2,621
Short-term investment (Certificate of Deposit)	10,010
Receivables from broker-dealers and clearing organizations (Note 4)	8,180
Receivable from stockholder (Secured) (Note 15)	158,121
Securities owned - Marketable, at market value (Note 6)	449,648
Secured demand note (Note 8)	60,000
Prepaid expenses	2,053
Furniture and equipment, at cost, less accumulated depreciation	
of \$14,794	457
Deferred income tax asset - Net (Note 13)	
Total Assets	<u>\$ 711,366</u>
Liabilities:	
Payables to broker-dealers and clearing organizations (Note 4)	\$ 205,929
Accounts payable, accrued expenses and other liabilities	16,132
Long-term note payable (Note 7)	56,859
Total	\$ 278,920
Commitments and contingent liabilities (Note 11)	
Subordinated borrowing (Note 8)	\$ 60,000
Total Liabilities	\$ 338,920
Stockholder's Equity (Note 9):	
Common stock - \$1 par value, 500,000 shares authorized;	
230,000 shares issued and outstanding	\$ 230,000
Additional paid-in capital	158,639
Retained earnings (Deficit)	(16,193)
Total Stockholder's Equity - Exhibit C	\$ 372,446
Total Liabilities and Stockholder's Equity - Exhibit C	\$ 711,366

Cape Securities, Inc. Jacksonville, North Carolina Statement of Income

Statement of Income
For the year ended September 30, 2003

Revenues:	
Commissions	\$ 74,394
Net dealer inventory and investment gains	163,677
Interest and dividends	9,401
Market research fees	4,000
Other income	1,911
Total Revenues	\$ 253,383
Expenses:	
Employee compensation	\$ 41,538
Accounting fees	5,700
Commissions and brokerage charges	37,515
Depreciation	332
Interest	15,969
Market research expense	4,000
Office rent	6,000
Repairs and maintenance	1,137
Taxes and licenses	6,853
Telephone	5,645
Other expenses	10,290
Total Expenses	<u>\$ 134,979</u>
Income Before Income Taxes	\$ 118,404
Provision For Income Taxes (Note 13)	
Current	\$ -
Deferred	
Total Provision For Income Taxes	\$ -
Net Income - To Exhibit C	<u>\$ 118,404</u>
Earnings Per Share Of Common Stock	\$ 0.51

Cape Securities, Inc. Jacksonville, North Carolina Statement of Changes in Stockholder' Equity For the year ended September 30, 2003

Capital Stock:	
Balance at October 1, 2002	\$ 230,000
Balance at September 30, 2003 - Exhibit A	\$ 230,000
Additional Paid-In Capital: Balance at October 1, 2002	\$ 158,639
Balance at September 30, 2003 - Exhibit A	<u>\$ 158,639</u>
Retained Earnings: Balance (Deficit) at October 1, 2002 Net Income - From Exhibit B Balance (Deficit) at September 30, 2003 - Exhibit A	\$ (134,597) 118,404 \$ (16,193)
Total Stockholder's Equity: Balance at October 1, 2002 Net Income - From Exhibit B	\$ 254,042 118,404
Balance at September 30, 2003 - Exhibit A	<u>\$ 372,446</u>

Cape Securities, Inc. Jacksonville, North Carolina Statement of Changes in Subordinated Borrowing For the year ended September 30, 2003

Subordinated Borrowing at October 1, 2002 Increases		\$ \$ 60,000	
Total		\$ 60,000	
Decreases		 	
Subordinated Borrowing at September 30, 2003 - To Exhibit A		\$ 60,000	

Cape Securities, Inc. Jacksonville, North Carolina <u>Statement of Cash Flows</u>

For the year ended September 30, 2003

Cash Flows From Operating Activities:	
Net Income - Exhibit B	\$ 118,404
Adjustments to Reconcile Net Income to Net Cash Used in Operating	
Activities:	
Depreciation	\$ 332
(Increase) Decrease in Operating Assets:	
Cash segregated under federal and other regulations	\$ (2,027)
Accrued interest - Short-term invesment (Certificate of Deposit)	10
Receivables from broker-dealers and clearing organizations	5,799
Accrued interest receivable - Stockholder	(4,473)
Securities owned - Net	(150,114)
Prepaid expenses	(58)
Increase (Decrease) in Operating Liabilities:	
Payables to broker-dealers and clearing organizations	74,944
Accounts payable, accrued expenses and other liabilities	(1,433)
Total Adjustments	\$ (77,020)
Net Cash Provided By Operating Activities	\$ 41,384
Cash Flows From Investing Activities:	
Net Cash Provided By Investing Activities	\$
Cash Flows From Financing Activities:	
Payments of long-term notes payable	\$ (22,008)
Payments to stockholder	(600)
Net Cash Provided (Used) By Financing Activities	\$ (22,608)
Increase in Cash	\$ 18,776
increase in Cash	J 10,770
Cash at beginning of the year	1,500
Cash at end of the year	\$ 20,276
Supplemental Cash Flows Disclosures:	
Interest payments	\$ 15.880
Income tax payments	\$

1. Organization and Nature of Business

The Company is a broker-dealer registered with the Securities and Exchange Commission (SEC) and is a member of the National Association of Securities Dealers (NASD). The Company is a North Carolina corporation with its office located in Jacksonville, North Carolina.

2. Significant Accounting Policies

Basis of Presentation

The Company is engaged in a single line of business as a securities broker-dealer, which comprises several classes of services, including principal transactions, agency transactions and investment advisory.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Securities Transactions

Proprietary securities transactions are recorded on the trade date, as if they had settled. Profit and loss arising from all securities transactions entered into for the account and risk of the Company are recorded on a trade date basis. Customers' securities transactions are also reported on a trade date basis along with related commission income and expenses.

Marketable securities are valued at market value.

Collateral

The Company continues to report assets it has pledged as collateral in a secured borrowing.

Commissions

Commissions and related clearing expenses are recorded on a trade-date basis as securities transactions occur.

Investment Advisory Income

The Company recognized \$4,000 in income for market research. This was for services rendered to Karl B. Pace, Jr. (brother of sole stockholder, J.T.W. Pace). The Company incurred \$4,000 in expenses related to this market research. These amounts are reflected on the Statement of Income (Exhibit B) as market research fees and market research expense, respectively.

2. Significant Accounting Policies (Continued):

Income Taxes

The amount of current and deferred taxes payable or refundable, if any, is recognized as of the date of the financial statements, utilizing currently enacted tax laws and rates. Deferred tax expenses or benefits, when material, are recognized in the financial statements for the changes in deferred tax liabilities or assets between years.

Depreciation

Depreciation is provided using the 200% declining balance method using estimated useful lives of five to seven years. Depreciable assets acquired after 1980 are recovered using applicable accelerated cost recovery system, optional straight-line or modified accelerated cost recovery system methods.

Statement of Cash Flows

For purposes of the Statement of Cash Flows, the Company has defined cash equivalents as highly liquid investments, with original maturities of less than ninety days that are not held for sale in the ordinary course of business.

3. Cash Segregated Under Federal and Other Regulations

The Company maintains a special reserve bank account for the benefit of customers under Rule 15c3-3 of the Securities and Exchange Commission. The balance in this account at September 30, 2002 was \$594.

4. Receivables From and Payables to Broker-Dealers and Clearing Organizations

Amounts receivable from and payable to broker-dealers and clearing organizations at September 30, 2003, consist of the following:

	Receivable		Payable
Securities failed-to-deliver/receive	\$	-	\$ -
Payable to clearing broker		-	205,929
Receivables from clearing brokers		8,180	
	\$	8,180	\$ 205,929

The Company clears its proprietary and customer transactions through other broker-dealers on a fully disclosed basis. The amount payable to the clearing broker represents a margin account (\$132,165) and an inventory account (\$73,764) maintained by the Company with Fiserv Securities, Inc. The margin account is collateralized by securities owned by the Company and those owned personally by J.T.W. Pace, President and sole stockholder of the Company, registered in the Company's name. The inventory account is collateralized by securities owned by the Company and held for resale to customers.

5. Receivables From and Payables to Customers

There are no accounts receivable from or accounts payable to customers at September 30, 2003.

6. Securities Owned

Marketable securities owned consist of trading and investment securities at market values, as follows:

Obligations of U.S. Government	\$ 420
Corporate stocks	 449,228
	\$ 449,648

7. Long-Term Note Payable

The long-term note payable is with First-Citizens Bank & Trust Company. The outstanding balance on the note payable was \$56,859 at September 30, 2003. The note payable bears interest at prime plus one percent (currently 5 percent) and is payable in monthly installments of \$2,280 through December 20, 2005. The note is collateralized by marketable securities owned by J.T.W. Pace registered in the name of the Company as part of a subordinated borrowing agreement, and other marketable securities in the name of the Company.

8. Subordinated Borrowing

The borrowing under a subordinated agreement at September 30, 2003 is listed below:

Secured 6 percent demand note collateral agreement, due August 30, 2006 \$60,000

The subordinated borrowing is available in computing net capital under the SEC's uniform net capital rule. To the extent that such borrowing is required for the Company's continued compliance with minimum net capital requirements, it may not be repaid. The secured demand note is payable to J.T.W. Pace, the sole stockholder of the Company. Because of this related party agreement, the Company has not paid, nor has J.T.W. Pace requested the Company to pay the 6 percent interest stated in the borrowing agreement.

As of the date of this report, the market value of the securities held as collateral for the subordinated agreement experienced a net decrease from September 30, 2003 of \$4,882; however, this decrease does not result in a collateral deficiency.

9. Capital Stock

The authorized, issued and outstanding shares of capital stock at September 30, 2003, were as follows:

Common stock, \$1 par value; authorized 500,000 shares; 230,000 shares issued and outstanding.

10. Financial Instruments

Financial Instruments with Off-Balance-Sheet Risk

In the normal course of business, the Company's customer activities involve the execution and settlement of various customer securities transactions. These activities may expose the Company to off-balance-sheet risk in the event the customer or other broker is unable to fulfill its contracted obligations and the Company has to purchase or sell the financial instrument underlying the contract at a loss. The Company's customer securities activities are transacted on a cash basis, in that the Company does not maintain margin accounts for customers.

Concentrations of Credit Risk

The Company is engaged in various trading and brokerage activities in which counterparties primarily include broker-dealers. In the event counterparties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the creditworthiness of the counterparty or issuer of the instrument. It is the Company's policy to review, as necessary, the credit standing of each counterparty.

11. Commitments and Contingent Liabilities

The Company currently pays \$500 per month for rent of office space. This office space was acquired by Mr. and Mrs. J.T.W. Pace on September 21, 1998. There are no immediate plans to significantly change the rent structure at this time.

12. Net Capital Requirements

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At September 30, 2003, the Company had net capital of \$328,855, which was \$228,855 in excess of its required net capital of \$100,000. The Company's net capital ratio was 4.91 to 1.

13. Income Taxes

The current and deferred portions of the income tax expense (benefit) included in the statement of operations as determined in accordance with FASB Statement No. 109, Accounting for Income Taxes, are as follows:

	Curr	ent	Defe	rred	Tot	tal
Federal	\$	-	\$	-	-\$	-
State						
Total	\$		\$		\$	

13. Income Taxes (Continued)

The following schedule reflects the available Federal and State net operating loss carryovers and their expiration dates:

	Expiration	
	Date	Amount
Federal:		
9-30-90	9-30-05	\$ 7,669
9-30-92	9-30-07	11,917
9-30-93	9-30-08	5,083
9-30-94	9-30-09	11,864
9-30-95	9-30-10	27,557
9-30-96	9-30-11	39,272
9-30-97	9-30-12	41,634
9-30-98	9-30-18	13,117
9-30-99	9-30-19	32,972
9-30-01	9-30-21	10,464
Total Available Carryover		\$ 201,549
State:		
9-30-96	9-30-11	\$ 3,643
9-30-97	9-30-12	25,190
9-30-98	9-30-13	10,528
9-30-99	9-30-14	30,209
9-30-01	9-30-16	7,792
Total Available Carryover	•	\$ 77,362

For the fiscal year ended September 30, 2003, the Company reported a profit for Federal and State income tax purposes of \$38,492. A Federal income tax rate of 15% has been applied to the Federal net operating loss carryovers in determining a Federal deferred income tax asset of \$30,232. It is believed that if any of these Federal net operating losses were to be realized, the income tax benefit would be at a 15% income tax rate. A State income tax rate of 6.9% has been applied to the State net operating loss carryovers in determining a State deferred income tax asset of \$5,338. The State currently has a flat corporate income tax rate of 6.9% and any income tax benefit realized would be at this rate. While the Company reported a profit for income tax purposes for the year ended September 30, 2003, a 100% reserve has been recorded to offset both the Federal and State deferred income tax assets because of the past history of taxable losses. Therefore, the net deferred income tax asset reflected in the Company's statement of financial condition is zero.

14. Earnings Per Share

Earnings per share of common stock were computed by dividing net income by the number of common shares outstanding for the year (230,000 shares).

15. Receivable from Stockholder

The receivable of \$158,121 from the sole stockholder, J.T.W. Pace, is secured at September 30, 2003 by the following marketable securities: 1,200 shares of Bank of America Corporation (market value of \$93,648 at September 30, 2003); 3,000 shares of Cyanotech Corporation (market value of \$1,620 at September 30, 2003); and 2,657 shares of Igen International, Inc. (market value of \$152,990 at September 30, 2003). The aforementioned marketable securities are registered in the name of the Company. Management has recorded accrued interest at a rate of 2.9 percent on this account beginning October 1, 2002. This represents a change in rate from 6 percent. The interest accrual for the fiscal year ended September 30, 2003 totaled \$4,473 and is reflected in the aforementioned account balance.

16. Related Party Transactions

At the discretion of J.T.W. Pace, government securities have been acquired for the account of Karl B. Pace, Jr. (brother of J.T.W. Pace) for the purpose of selling these securities to third-party customers. In these instances, the Company has acted as an agent whereby it located a third-party buyer for the securities directly from Karl B. Pace, Jr.'s brokerage account. The Company recognized a profit on the difference charged to the third-party buyer and the amount ultimately remitted back to Karl B. Pace, Jr.'s brokerage account. For the fiscal year ended September 30, 2003, the net profit recognized from these transactions totaled \$718 and is reflected as part of the net dealer inventory and investment gains on the Company's Statement of Income (Exhibit B). There were no transactions of this nature noted beyond October 16, 2002.

There is a written communication from Karl B. Pace, Jr. stating that the Company has no obligation to purchase any securities that he owns and that the arrangement is an effort by him to assist his brother.

There are additional securities transactions conducted in the normal course of business between the Company and J.T.W. Pace and other members of his family. However, the income recognized by the Company on these transactions is immaterial in relation to these financial statements taken as a whole.

Cape Securities, Inc. Jacksonville, North Carolina

Computation of Net Capital Under Rule 15c3-1 of

the Securities and Exchange Commission

As of September 30, 2003

Net Capital: Total Stockholder's Equity Qualified for Net Capital	\$ 372,446
Add: Subordinated borrowing allowable in computation of net capital Other (deductions) or allowable credits - Deferred income taxes payable	60,000
Total Capital and Allowable Subordinated Borrowing	\$ 432,446
Deductions and/or charges: Nonallowable assets - Prepaid expenses Furniture and equipment - Net Other assets	\$ 2,053 457 10
Total Nonallowable Assets	\$ 2,520
Net Capital Before Haircuts on Securities Positions (Tentative Net Capital)	\$ 429,926
Haircuts on Securities: Trading and investment securities Certificates of deposit U.S. government obligations Undue concentrations	\$ 61,106 38 19 39,908
Total Haircuts on Securities Positions	\$ 101,071
Net Capital	<u>\$ 328,855</u>
Aggregate Indebtedness: Items included in statement of financial condition - Payables to broker-dealers and clearing organizations - Portion unsecured Accounts payable, accrued expenses and other liabilities Long-term note payable - Portion unsecured	\$ - 16,132
Total Aggregate Indebtedness	\$ 16,132
Computation of Basic Net Capital Requirement: Minimum net capital required - Greater of six and two thirds percent of aggregate indebtedness (\$1,075) or \$100,000	<u>\$ 100,000</u>
Excess Net Capital	\$ 228,855
Ratio: Aggregate indebtedness to net capital	4.91 to 1

Cape Securities, Inc. Jacksonville, North Carolina Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission

As of September 30, 2003

Reconciliation with Company's Computation (Included in Part II of Form X-17A-5 as of September 30, 2003) -	
Net capital, as reported in Company's Part II (unaudited) FOCUS report	\$ 320,714
Overstatement of non-allowable assets	309
Overstatement of haircuts on securities positions	137
Net audit adjustments	7,695
Net Capital Per Preceeding Page	\$ 328.855

Cape Securities, Inc. Jacksonville, North Carolina Computation for Determination of Reserve Requirements Under Rule 15c3-3 of the Securities and Exchange Commission As of September 30, 2003

The Company was exempt from reserve requirements under paragraph (k)(2)(i) of rule 15c3-3. (Special account for the exclusive benefit of customers maintained)

Cape Securities, Inc. Jacksonville, North Carolina Information Related to Possession or Control Requirements Under Rule 15c3-3 of the Securities and Exchange Commission As of September 30, 2003

The Company was exempt from possession and control requirements under paragraph (k)(2)(i) of rule 15c3-3. (Special account for the exclusive benefit of customers maintained)

THOMPSON, BROWN AND COMPANY CERTIFIED PUBLIC ACCOUNTANTS

231 New Bridge Street Post Office Box 1186 Jacksonville, North Carolina 28541-1186 (910) 347-1704

Independent Auditors' Report on Internal Control Required by SEC Rule 17a-5 for a

Broker-Dealer Claiming an Exemption from SEC Rule 15c3-3

Officers and Directors
Cape Securities, Inc.
Jacksonville, North Carolina

In planning and performing our audit of the financial statements and supplemental schedules of Cape Securities, Inc. (the Company), for the year ended September 30, 2003, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objective stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in

Officers and Directors Cape Securities, Inc.

conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted matters discussed in the following two paragraphs involving the control environment and its operation that we consider to be material weaknesses as defined above. These conditions were considered in determining the nature, timing, and extent of the procedures to be performed in our audit of the financial statements of Cape Securities, Inc. for the year ended September 30, 2003, and this report does not affect our report thereon dated November 5, 2003.

Segregation of Duties

There are internal control problems inherent in all situations in which one or two persons are assigned permanent financial duties. With one or two persons, it is technically impossible to distribute duties and responsibilities in such a manner to achieve a working set of checks and balances on each employee. The purpose behind the need for checks and balances is the prevention of inadvertent human error from entering into the recording of transactions. It is incumbent on management, in this situation, to realize the inherent weakness of the internal control environment and to exercise such additional watchfulness over its affairs as it deems warranted by the circumstances. The Company, in this situation, has only two employees other than the stockholder to divide internal control. Because of the small size of the Company, it is probably not practical to hire additional personnel for the sole purpose of achieving better segregation of duties. Therefore, management must continue to assume an active role in its monitoring of the Company's affairs.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do no accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at September 30, 2003 to meet the SEC's objectives.

Officers and Directors Cape Securities, Inc.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the National Association of Securities Dealers, Inc. and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

THOMPSON, BROWN AND COMPANY

Certified Public Accountant

November 5, 2003